



แบบฝึกหัดประกอบการจัดกิจกรรมการเรียนรู้ รายการภาษาอังกฤษเพื่ออาชีพ



ตอน Used Car Salesperson พนักงานขายรถมือสอง

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**Exercise 1:** Unscramble the letters and match the words with the vehicle pictures below. Note that some of the words are not introduced in the video clips. Consult a dictionary if necessary.

MICROCAR

PICKUP TRUCK

SEDAN

HATCHBACK

SUV

CONVERTIBLE



1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_



4. \_\_\_\_\_

5. \_\_\_\_\_

6. \_\_\_\_\_

**Exercise 2:** From the clues, unscramble the letters given into words.

- |  |             |       |
|--|-------------|-------|
| 1. The total number of miles that a car has travelled  | AEEGILM     | _____ |
| 2. A sum of money given as the first part of a larger payment  | DEIOPST     | _____ |
| 3. To buy  | ACEHPRSU    | _____ |
| 4. One of a series of regular payments that you make until you have paid all the money you owe.                  | AEILLMNNSTT | _____ |
| 5. An arrangement with a company which will take care of you and your car if you get involved in a car accident. | ACEINNRSU   | _____ |



**Exercise 3: Part 1:** Identify who is more likely to say the following statements. Put (S) in front of those said by used car salespeople and (C) in front of those said by customers.

- \_\_\_\_\_ (a) Would you like to take the car for a test drive?  
 \_\_\_\_\_ (b) I prefer a Japanese brand.  
 \_\_\_\_\_ (c) Can I have a look inside?  
 \_\_\_\_\_ (d) What kind of documents do I have to prepare?  
 \_\_\_\_\_ (e) What kind of car are you looking for?  
 \_\_\_\_\_ (f) It ran very smoothly.  
 \_\_\_\_\_ (g) What's the mileage?  
 \_\_\_\_\_ (h) Would you like to pay in cash or finance it?

**Part 2:** Identify when the above statements in Part 1 are likely to be said, and put the letters in the boxes below.

Car selection	Test drive	Paperwork

**Part Three:** Complete the following dialog, using the sentences in Part One.

Salesperson: Hello! How can I help you today?

Customer: Hi! I'm looking for a car.

Salesperson: (1) \_\_\_\_\_

Customer: I'm not quite sure, and I was hoping you could recommend something for me. I think I'll be driving mainly in the city.



- Salesperson: For city use, I'd recommend either a sedan or a microcar. If you're on a limited budget, microcars would be a really good option.
- Customer: Microcars do sound good. I'm not good at parking, so that should help.
- Salesperson: It certainly does. Do you have any specific brand that you prefer?
- Customer: (2) \_\_\_\_\_
- Salesperson: Very well. I think we have just the right one for you. Here's our 700 cc. Subaru microcar.
- Customer: (3) \_\_\_\_\_
- Salesperson: Just a little over 8,000 km. It's in really good condition.
- Customer: (4) \_\_\_\_\_
- Salesperson: Of course. Feel free to hop in.
- Customer: It's small, but it doesn't feel cramped. I really like it. What's the price?
- Salesperson: It's 520,000 baht. I can throw in an insurance package for you if you're buying it today.
- Customer: That's reasonable enough.
- Salesperson: (5) \_\_\_\_\_
- Customer: Of course, I'd love to.
- Salesperson: Here's the key. Let's go give this boy a spin.
- [Ten minutes later]*
- Salesperson: How was your test drive?
- Customer: It was amazing. (6) \_\_\_\_\_. I'll take it.
- Salesperson: That's excellent. Now, let's step into my office and fill out the paperwork so you can take your car home, shall we?
- Customer: Alright.



- Salesperson: How would you like to pay? (7) \_\_\_\_\_
- Customer: In cash, please. I can pay just the deposit first, right?
- Salesperson: That's correct.
- Customer: (8) \_\_\_\_\_
- Salesperson: We'll need your passport, work permit, and certificate of your residence.
- Customer: That's no problem.
- Salesperson: If everything is in order, please sign your name here.
- Customer: Here, right?
- Salesperson: Now, congratulations! The car is yours. Thank you so much.

**แบบฝึกหัดเพิ่มเติม:**

บทเรียนนี้ใช้สอนโครงสร้าง What kind ...? ได้ สามารถใช้แบบฝึกหัดเพิ่มเติมจากเทป ผู้จัดการร้านขายจักรยาน ได้

บทเรียนนี้ใช้สอนการถามและบอกราคาได้ สามารถใช้แบบฝึกหัดที่ 4 และแบบฝึกหัดเพิ่มเติมจากเทป พนักงานนวดแผนโบราณ ได้

บทเรียนนี้ใช้สอนโครงสร้างที่ใช้แนะนำสินค้าหรือทางเลือกได้ สามารถใช้แบบฝึกหัดที่ 4 และแบบฝึกหัดเพิ่มเติมจากเทป พนักงานต้อนรับร้านทำเล็บ ได้ หรือ แบบฝึกหัดที่ 3 และแบบฝึกหัดเพิ่มเติมจากเทป ผู้จัดการร้านกาแฟได้